

GIBRALTAR INSURANCE FORUM

NEW REGIME, NEW OPPORTUNITIES

Tuesday 17 May 2016 | Sunborn Hotel, Ocean Village, Gibraltar, GX11 1AA



From 1 January 2016, the Gibraltar insurance market, along with the rest of the EU came under the *Solvency II* regulatory regime. This transition has marked significant changes to the capitalisation and operations of carriers across the market. The ability of insurers to adapt to and embrace the new regime will allow them to enhance the standing of the Gibraltar insurance market across the world.

Guy Carpenter, a global leader in supplying risk management and strategic advisory services to insurers and *Mercer*, a global consulting leader in investments, talent, health, and retirement, are hosting this year's *Gibraltar Insurance Forum*.

Speakers include representatives from:

- The *Gibraltar Government* and *Financial Services Commission*, who have led the preparations for and implementation of the new Solvency II regime, enabling them to share observations of the transition and carriers' obligations going forward.
- *Guy Carpenter's* specialist advisory teams, who have deep experience of offering clients solutions to the issues they face in complying with the requirements of Solvency II (either through reinsurance or capital markets instruments) and can give an update on current trends in the motor insurance market.
- Insurance investment specialists from *Mercer's* dedicated European Team, who advise on and manage insurance client assets across the spectrum of size, segment, and specialty. Mercer is among the leading institutional investment consultants globally – serving insurance companies, pension funds, sovereign wealth funds, multi-nationals, and private wealth firms.
- Three *insurance start-up businesses* who are employing cutting edge technology to seize opportunities and address perceived inefficiencies in the insurance market's current distribution methods, operating processes and claims management techniques.

We hope you will find the Forum current, informative and beneficial. The speakers will be available before and after the conference for discussion at your convenience.

10.00 – 10.30	<i>Registration & Coffee</i>
10.30 - 10.45	Welcome The Hon. Albert Isola <i>Gibraltar Minister for Finance and Gaming</i>
10.45 – 11.00	Introduction Eric Paire <i>Head of EMEA Strategic Advisory, Guy Carpenter</i>
11.00 – 11.50	The FSC's Perspective on the Transition to Solvency II Kathryn Morgan, <i>Gibraltar FSC</i>
11.50 – 12.30	Retroactive Reinsurance Solutions Andrew Cox <i>EMEA Strategic Advisory, Guy Carpenter</i>
12.30 – 13.30	<i>Buffet Lunch</i>
13.30 – 14.05	Building Portfolios in Uncertain Times Niall O'Sullivan <i>Portfolio Manager, Mercer</i>
14.05 – 14.40	Capital Markets Update Andy Beecroft, <i>Head of M&A Advisory EMEA, GC Securities, Guy Carpenter</i>
14.40 – 14.55	<i>Coffee Break</i>
14.55 – 16.05	Innovative Start-ups Session Tim Hardcastle, <i>Executive Chairman, Instanda</i> Mark Ellis, <i>CEO, eTouch</i> David Stubbs, <i>CEO, RightIndem</i>
16.05 – 16.40	Investment Opportunities in the Current Challenging Environment Andrew Epsom, <i>Senior Insurance Consultant, Mercer Insurance Investment Team</i>
16.40 – 17.15	Motor: Current Trends in Large Claims and Reinsurance Dr James Robinson <i>GC Analytics, Guy Carpenter</i>
17.15 – 17.20	<i>Close</i>
17.20 – 19.30	Drinks Reception